

Message Text

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67

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 DODE-00 NRC-05 NSAE-00 TRSE-00

ERDA-05 CIAE-00 COME-00 /024 W

----- 024212

R 111011Z FEB 76

FM AMEMBASSY PRETORIA

TO SECSTATE WASHDC 3793

INFO AMCONSUL CAPE TOWN

AMCONSUL JOHANNESBURG

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CAPE TOWN ALSO FOR EMBASSY

E.O. 11652: N/A

TAGS: ESTC, ETRD, SF

SUBJECT: EXCON: AVIONICS TRADE MISSION: QUERY ON SELLING

TO SOUTH AFRICAN MILITARY

1. AS DEPT AWARE MEMBERS OF AVIONICS TRADE MISSION ARE CURRENTLY VISITING SOUTH AFRICA IN THEIR PRIVATE CAPACITY.

2. REPRESENTATIVE OF E SYSTEMS, MONTEK DIVISION, M.F. BIGGS, CALLED AT EMBASSY FEB 10 TO DISCUSS LICENSING THEIR TOCAN NAVIGATION SYSTEM FOR EXPORT TO SOUTH AFRICAN MILITARY. WE EXPLAINED ARMS EMBARGO POLICY WOULD PRECLUDE SUCH SALE.

3. AT OPENING CONVERSATION BIGGS VOLUNTEERED THEY HAD SOLD ONE SUCH SYSTEM THROUGH INTERMEDIARY SOME YEARS AGO QTE WHEN COMPANY WAS SMALLER UNQTE TO SA MILITARY. THEN SAID HIS COMPANY HAD HAD ANOTHER APPLICATION PENDING TWELVE MONTHS "WITHOUT ACTION" AND SAID HIS SOUTH AFRICAN CONSIGNEE WOULD NOT PRODUCE REQUIRED CERTIFICATE ASSURING SOLELY CIVILIAN END USE.

4. BIGGS SAID HIS SOUTH AFRICAN AGENT TRANSRONIC PTY, 321 ALPINE, LYNNWOOD, PRETORIA HAD MADE HIS APPOINTMENTS WITH SA MILITARY, AS WELL AS CIVILIAN, FOR HIM. TRANSRONIC IS AGENT

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FOR CARDION AND TEXAS INSTRUMENTS ALSO ON MISSION.

5. WE SUGGESTED THAT HE MIGHT WISH TO CALL ON CHRISTENSEN
OF DEPT AF/S FOR FURTHER DISCUSSION.

6. ACTION REQUESTED. DEPT MAY WISH TO RECHECK THIS PAST
SHIPMENT FOR DIVERSION IN VIEW BIGGS' STATEMENT AND KEEP
CLOSE EYE ON FUTURE EXPORT LICENSE APPLICATIONS BY HIS
COMPANY TO THIS AREA OR APPLICATIONS FROM OTHERS NAMING
TRANSTRONIC AS CONSIGNEE. MEANWHILE WE WILL LOOK INTO TRANSTRONIC
ACTIVITIES FROM HERE.
BOWDLER

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